

Foster and Gamko Update

Spares List and Nett Price Increase

Thank you for your continued support and hard work for our Foster and Gamko products. As a business we focus our efforts on designing and supplying the ultimate range of products to suit the needs of your customers. We listen closely to what you tell us and make sure we provide you with the very best service.

In the next few weeks we will be amending our list prices for spare parts. An increase of between 0 - 3.9% on our core components will apply, with the change taking effect from **12 September 2016**.

Over the last decade, our commitment to implementing minimal price increases can be clearly seen in the nominal increases we have put in place. This has consistently seen prices either held or increased at below levels of inflation.

We have had to introduce this increase due to a number of factors, most of which are outside of our control, including:

- General market uncertainty as a result of the EU Referendum, which has seen a range of commodities and services affected
- A substantial increase in the price of materials - up to 30% in some cases
- The introduction of the living wage
- The investment in our business so we fully and robustly comply with the Ecodesign directive

This investment in our state of the art facility allows us to put our products through multiple rigorous procedures. We know our Ecodesign grades are accurate without question. If you're still unsure about Ecodesign or the responsibilities dealers have, please visit our website where you should find all the information you need, including a video guide - <http://www.fosterrefrigerator.co.uk/ecodesign>.

You can order your spare parts 24 hours a day, either online through our website or by email. Please visit www.foster-spares.com for latest list prices, where you will also find service manuals and technical documentation. Alternatively, contact our spares team on **+44 (0) 843 216 8811** during office hours or email parts@foster-uk.com for information and availability.

If you would like any more information or help with anything in this letter, please contact the team using the above details.

Yours sincerely



Andy Rasberry

UK Spares & Product Support Manager